

# Paula Scholz

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Universitätsstraße 24, 50931 Cologne, Germany  
Building: 101 (WiSo Highrise) · Room: 7.09

## RESEARCH INTERESTS

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Organizational Economics, Gender Economics, Behavioral Economics

## EDUCATION

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- **PhD Candidate, University of Cologne** 2023 – present  
First supervisor: Dirk Sliwka  
Second supervisor: Joseph Vecci (since 12/2025)  
Cologne, Germany
- **Research Stay: University of Gothenburg** 09/2025 – 11/2025  
Host: Joseph Vecci  
Gothenburg, Sweden
- **M.Sc. in Economic Research, University of Cologne** 2020 – 2023  
As part of the PhD Program of the Cologne Graduate School in Economics  
Cologne, Germany
  - C-SEB Student Award for overall academic achievements and the master thesis project:  
“Gender Differences in Preferences for Leadership: Change Through Experience?”
- **B.Sc. in Management and Economics, Ruhr-Universität Bochum** 2017 – 2020  
Specialization: Industrial Organization and Economic Policy  
Bochum, Germany

## ACADEMIC WORK EXPERIENCE AND AFFILIATIONS

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- **Associated Member of ECONtribute** 01/2026 – present  
Research Area: Organizational Design & Behavior
- **Member of the Center of Social and Economic Behavior (C-SEB)** 12/2022 – present  
University of Cologne
- **Member of the Young ECONtribute Program (YEP)** 10/2022 – 09/2025  
Research Area: Organizational Design & Behavior
- **Research Assistant at the Department Corporate Development** 02/2022 – present  
University of Cologne

## WORKING PAPERS

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- **It's Not About the Money - Or is it? Stereotypes and the Gender Application Gap**  
single-authored

## WORK IN PROGRESS

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- **AI or human? Applicants' decisions in discrimination settings**  
with Luisa Santiago Wolf and David Stommel
- **Identity and Employee Turnover - A Field Experiment**  
with Dirk Sliwka and Timo Vogelsang

## FURTHER PUBLICATIONS

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- **KI im Recruiting – Forschungsergebnisse der Uni Köln & Partner im Pilotprojekt werden**  
Queb blog post; with Luisa Santiago Wolf and David Stommel

## CONFERENCES & SEMINARS (\*PLANNED)

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- 2026:** Conference of the Society for Institutional & Organizational Economics (SIOE), INSEAD\*; Colloquium on Personnel Economics, Erasmus School of Economics\*; Workshop on Leadership, Employee Well-Being, and Firm Performance, University of Salzburg\*
- 2025:** Brown Bag Seminar Lund University; Nordic Conference in Behavioral and Experimental Economics, University of Stavanger; Behavioral and Experimental Economics Seminar, University of Gothenburg; EEA, Bordeaux School of Economics; M-BEES & M-BEPS, Maastricht University; ECONtribute YEP Workshop, University of Cologne
- 2024:** Gender Gaps Conference in Warsaw, GRAPE; Behavioral Management Science Workshop, University of Cologne; C-SEB Workshop, University fo Cologne
- 2023:** Workshop on Gender in Adaptive Design, Karlsruhe Institute of Technology; YEP Junior Workshop in Gender and Labor Economics; ECONtribute Retreat, University of Bonn and Cologne (Poster); PhD Course on Subjective Beliefs, Attention and Economic Behavior, University of Copenhagen (Poster)
- 2022:** C-SEB Early Ideas Workshop, University of Cologne
- Invited Seminars:** Brownbag Seminar, Lund University (2025); Synapse Lab Research Seminar, University of Stavanger (2026)\*

**Other:** [Queb](#) Internal Seminar (2025), [case](#) Nerdnight (2024)

## TEACHING EXPERIENCE

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- **Business Projects in Organizational Behavior** 2024, 2025, 2026  
M.Sc. level, joint with Anne Burmeister and Dirk Sliwka
- **Seminar "(Field) Experiments on Management Practices"** 2022 – 2025/2026  
B.Sc. and M.Sc. level, joint with different PhD students
- **Exercise class to the lecture "Contract Theory" (German: "Vertragstheorie")** 2025  
M.Sc. level, joint with Yero Ndiaye and Luisa Santiago Wolf
- **Exercise class to a lecture on Industrial Organization (German: "Theorie der Unternehmung")** 24/25, 25/26  
B.Sc. level, joint with Yero Ndiaye and Luisa Santiago Wolf
- **Seminar Economics (Introduction into Scientific Writing)** 2024, 2026  
B.Sc. level
- **Seminar "Field Studies and Experiments in Management and Organizational Behavior"** 2023/2024  
B.Sc. level, joint with Vera Schweitzer
- **Exercise class to the lecture "Economics of Organization and Management"** 2023, 2024  
M.Sc. level, joint with Sander Kraaij
- **Exercise class to the lecture "Economics of Incentives in Organizations"** 2022  
M.Sc. level, joint with Sander Kraaij
- **Supervision of 12x Bachelor's and 5x Master's theses** 2022– present

## RESEARCH GRANTS

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- **ECONtribute Research Grant (1,305€)** 2025  
Conference
- **C-SEB Visitor Program (3,000€)** 2025  
Research stay
- **C-SEB Research Grant (6,426€)** 2023  
AI or Human?
- **ECONtribute Research Grant (5,000€)** 2023  
Stereotypes and the Gender Application Gap
- **ECONtribute Research Grant (981.75€)** 2023  
Pilot study: AI or human?
- **C-SEB Student Award (1,500€)** 2022  
Master's thesis: Gender Differences in Preferences for Leadership: Change Through Experience?

## PROFESSIONAL SERVICE

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- **Co-organiser of the C-SEB Early Ideas Workshop, University of Cologne** 10/2023 – present  
with Louis Strang
- **3x Representative at Hiring Committees**